

EVERYTHINGAT ONE VIEW



PRINT

Premium placements	8
Special advertising forms	9
Advertisement Formats	10
Advertising Rates	П
Topic Plan	12
Topic Matrix	14
Possible Combinations	15
360°-Communication	16



17 ONLINE

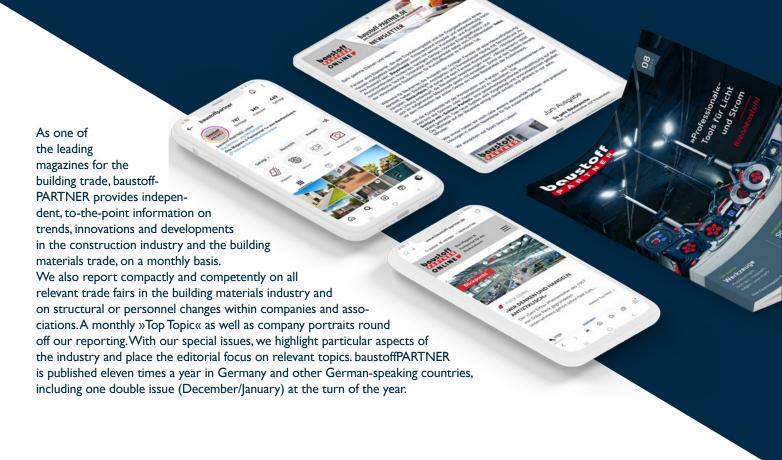
Short characteristic	18
Distribution/Data and facts	19
Homepage Banner	20
Newsline	21
Newsletter	22
Special Newsletter	23
Partner-package	24
Sponsored Content	26
Pricelist	27



30 TARGETING & LEAD TOOLS







Memberships	IVW -	Volume/Year	26 th volume, 2026
	Informationsgemeinschaft zur Feststellung der	Mode of publishing	monthly
	Verbreitung von		(11 issues incl.
Organ	Werbeträgern e.V. –		one double issue 12/1)
Management	Andreas Kanat	Publishing house	SBM Verlag GmbH
	Markus Holl Joachim Plath	Postal address	Hermann-von-Barth-Str. 2
	joueniin r iuun		87435 Kempten
Project management Editorial department	Tobias Haslach Frauke Fink		Germany
Editorial department	Peter Lang	Telephone	+49 (0) 8 31 / 5 22 04-0
Advertisements scheduling	Christine Seif Markus Maier	Web	www.baustoff-partner.de
	Elmar Romanesen	E-Mail	baustoffpartner@sbm-verlag.de

EVERYTHING AT ONE VIEW

Subscription price

annual subscription

Domestic: 55,00 € (dispatch and VAT included)

Abroad: 82,50 € (dispatch included)

Retail Price: 5,00 €

(order at: www.baustoff-partner.de/magazin/abo)

ISSN: 1439-5606

Extend analysis 2024/25 = 11 issues

Magazine format DIN A4, 210 mm wide, 297 mm high
Total extend 1088 pages = 100,00 %

Editorial part 861 pages = 79,00 %

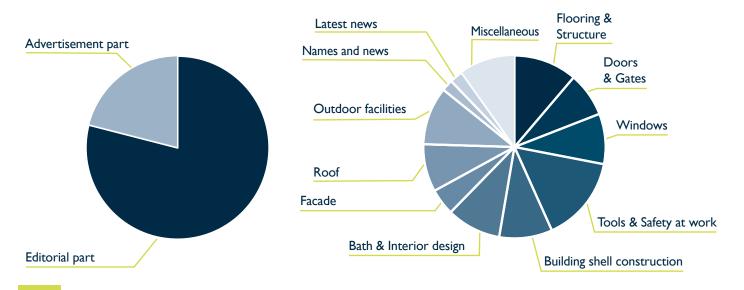
Advertisement part 227 pages = 21,00 %

Content analysis of the editorial part

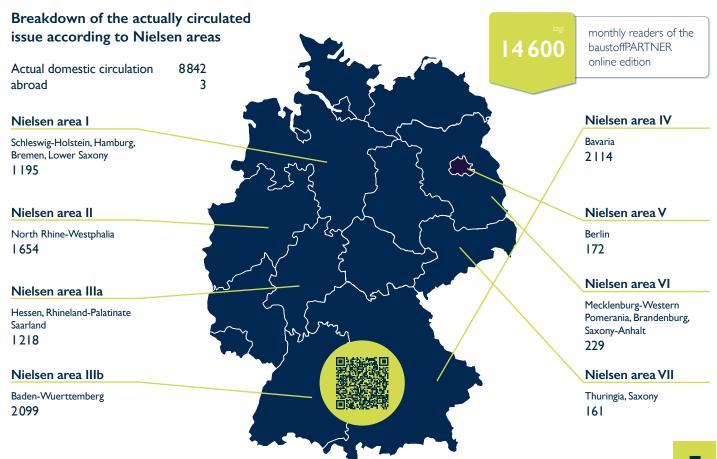
2024/25	861 pages	=	100,00%
I. Flooring & Structure	97 pages	=	11,24%
2. Doors & Gates	68 pages	=	7,68%

3. Windows	77	pages	=	8,92%
4.Tools & Safety at work 5. Building shell	131	pages	=	15,24%
construction	81	pages	=	9,43%
6. Bath & Interior design	83	pages	=	9,65%
7. Facade	40	pages	=	4,70%
8. Roof	73	pages	=	8,44%
9. Outdoor Facilities	89	pages	=	10,28%
10. Names and news	17	pages	=	2,03%
11. Latest news	20	pages	=	2,35%
12. Miscellaneous*	85	pages	=	9,85%

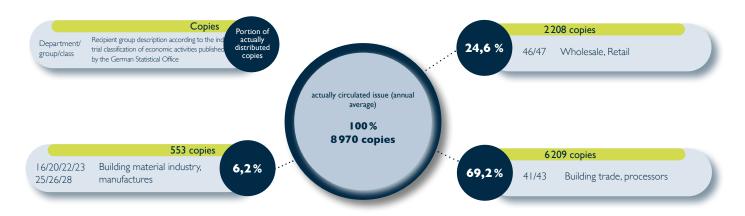
*) Miscellaneous contain: Editorial, Table of contens, imprint, list of editorial offices, preview, self-advertising



Editions analysis		Free copies			8818
Copies per issue quarterly average		Residual, archive and sample	copies		155
(Status 3rd quarter 2023 based on the AMF scheme)					
Print run	9000	Geographical circulation a	nalysis		
Actually circulated issue	88 4 5	Economic area	Share of t	he actually	
thereof abroad	3		circulated	issue	
Issue sold	27		%	copies	
thereof abroad	_	Domestic	99,97	8842	
thereof member pieces	_	Abroad	0,03	3	
- copies subscribed	27	Actually circulated issue	100,0	8845	
- other sales	_				
- single sale	-	Circulation control 🗘 IV	W connected		



Industries/Economic sectors/Specialisations/Professional sectors



Recipient groups (changing monthly)

6,2%



Statistical number of readers per company: 2,09 (reader analysis 2025)

The circle of recipients of the **baustoff PARTNER** is made

up of just under 60 000 readers from the building materials industry, the specialized trade as well as the building trade. The readership is made up of company executives.

Source: The evaluation is based on the in-house list of recipients and regular checks by the publishing house. The size of the business unit, education, age/gender and the size of the municipality have not been considered in the evaluation.





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PREMIUM PLACEMENTS

I. Cover page, 4-color

210 mm wide x 297 mm high, plus 3 mm bleed

- + Cover story, maximum 2 pages editorial
- + I month presence as advertorial on the baustoff-partner homepage
- + 2 newsletters (incl. cover story + cover motiv)
 without right of withdrawal / not discountable
 (for increased editions on request)

 6 990,− €

2nd cover page, 4-color	4250,–€
210 mm wide x 297 mm high, plus 3 mm bleed	

3rd cover page, 4-color 4250,-€ 210 mm widex 297 mm high, plus 3 mm bleed

4th cover page/back cover, 4-color 4990,–€

210 mm wide x 297 mm high, plus 3 mm bleed

2nd cover page / page 3, 4-color 4250,-€

 $210\,\text{mm}$ wide $\times\,297\,\text{mm}$ high, plus $3\,\text{mm}$ bleed

right page beside the editorial, 4 color 4250,–€

210 mm wide x 297 mm high, plus 3 mm bleed



SPECIAL ADVERTISING FORMS

Inserts

Loosely inserted

Price per thousand up to 25 g 240,– €

All other 5 g per tsd. 20,– €

Partial insertion possible from 4500 copies onwards with 10% price surcharge Format: Maximum 200 mm wide x 290 mm high

Bound inserts up to 170 g/m²

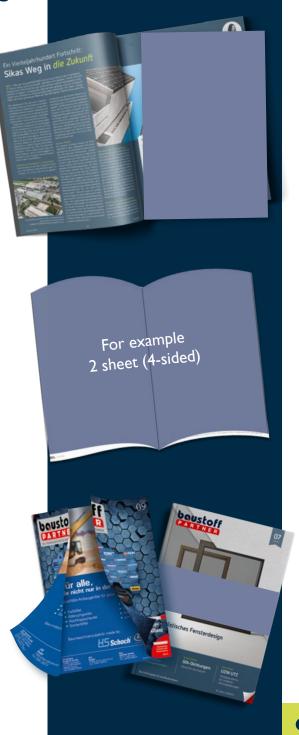
1 sheet (2-sided) 3 100,− € 2 sheet (4-sided) 4900,− €

Bound inserts are discounted. Multi-sheet bound inserts must be delivered folded accordingly, but untrimmed.

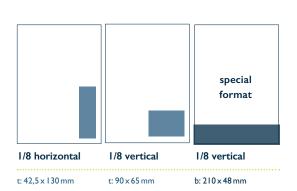
More Special Forms of Advertising

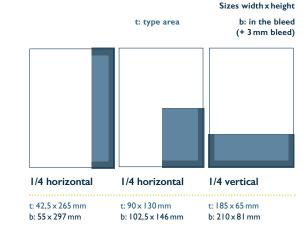
(e.g.: Banderole, Panorama Folding Page, Gate Folder etc.) Price on demand

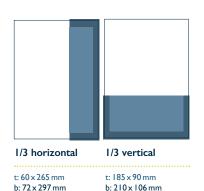


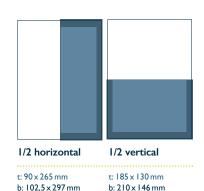


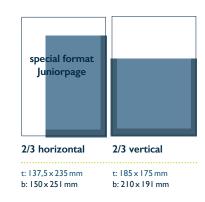
ADVERTISEMENT FORMATS

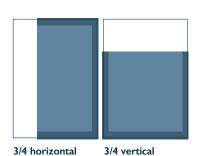












t: 185 x 200 mm

b: 210 x 216 mm





left page	right page
2/I page	

t: 185 × 265 mm b: 210 × 297 mm

Bleed in the middle 3 mm, with motive extending past the trimm line by 5 mm per page.

t: 198 x 265 mm per page

b: 210 x 297 mm per page

t: 137,5 x 265 mm

b: 150 x 297 mm

ADVERTISING RATES

Format	Advertisements in type area Dimensions in mm	bleed-off sizes Dimensions in mm	Type area 4c	Bleed 4c
I/8 page	42,5 x I 30 horizontal		500,– €	
Special format	70X00 Yel deal	210×48 vertical		700,– €
I/4 page	42,5 x 265 horizontal	55×297 horizontal		
	90×130 horizontal 185×65 vertical	102,5×146 horizontal 210×81 vertical	I 020,– €	I I20,– €
I/3 page	60×265 horizontal 185×90 vertical	72×297 horizontal 210×106 vertical	I 390,– €	I 530,– €
I/2 page	90×265 horizontal 185×130 vertical	102,5 x 297 horizontal 210 x 146 vertical	2 040,– €	2 250,– €
2/3 page	137,5×235 horizontal 185×175 vertical	150×251 horizontal 210×191 vertical	2720,–€	2990,–€
3/4 page	137,5×265 horizontal 185×200 horizontal	150×297 horizontal 210×216 horizontal	3 060,– €	3 370,– €
I/I page	185×265	210×297	3720,–€	4090,–€
2/I page	2×185×265	2×210×297	7440,– €	8 170,– €

Discounts

In case of purchase within one insertion year (start with the appearance of the first advertisement):

Time scale:	Quantity so	cale: 3
forms of advertising 5%	2 pages	5%
6 forms of advertising 10%	4 pages	10%
9 forms of advertising 15%	6 pages	15%
11 forms of advertising 20%	8 pages	20%

Payment conditions

100% net after receipt of invoice without deduction.

With payment via bank collection or in advance 2% discount.

VAT no. DE 198 152 137

Bank details HypoVereinsbank Kempten

Member of Unicredit

IBAN DE14733200736690417187

SWIFT (BIC) HYVEDEMM428 Tax number 127/137/20036

All prices in € plus applicable statutory VAT rate. Prices b/w and 3c on request.

TOPIC PLAN

02 Feb	oruary	03 March	04 Apri		05 May		06 June		07 July	
OUTD EDIT		INTERIOR EDITION	OUTDO EDITIC		INTERIOR EDITION		OUTDO EDITIO		INTERIO EDITION	
• Top-Top Roof • Fair Edit Dach + Ho	tion: olz	 Top-Topic: Windows Fair Edition: Fensterbau Frontale Fair Review: Domotex Door & gate 	Top Topic Shell Constr Fair Revie Dach + Holz Outdoor Fac	uction w:	 Top Topic: Floor Fair Review: Fensterbau Fron Door & gate 		Top Topic Facade Special To Insulation Shell constru	pic:	Top Topic: Interior design Special topic Bathroom & he Flooring	eating
Facade Shell const Tools & fas technology	stening	Interior Fittings Flooring & construction Tools & fastening technology	Roof Facade Tools & faste technology	ning	Windows Interior Fittings Flooring & construction Tools & fastening technology		Roof Outdoor Fac Tools & faste technology		& construction • Windows • Door & gate • Tools & fastenitechnology	
DATE										
ED AD PD	28.01. 04.02. 21.02.	AD 04.	2. ED 3. AD 3. PD	25.03. 01.04. 18.04.	AD	20.04. 27.04. 16.05.	AD	18.05. 26.05. 13.06.	AD	17.06. 24.06. 11.07.
FAIR I	SSUE									
Domotex Dach+Holz	19.0122.01. 124.0227.02.	Eisen- warenmesse 03.0306. SHK 17.0320. digitalBau 24.0326. FAF 24.0327. Fensterbau Frontale 24.0327.	3. 13. 3.				FeuerTrutz	24. – 25.06.		

ED = Editorial deadline AD = Advertising deadline PD = Publication Date

08 August	09 September	I O October	I I November	12/01 December January
SPECIAL ISSUE ALL TOPICS	OUTDOOR EDITION	INTERIOR EDITION	SPECIAL ISSUE ALL TOPICS	SPECIAL ISSUE ALL TOPICS
• Top Topic: Tools & fastening technology • Special Topic: Scaffolding	• Top Topic: Outdoor facilities • Special Topic: Landscaping	• Top Topic: Door & gate • Special Topic: Occupational safety	INCREASED CIRCULATION • Fair Edition:	INCREASED CIRCULATION • Fair Edition:
Shell construction Door & gate Interior work Windows Occupational health & safety Outdoor facilities Bathroom Flooring & structure Roof Facade	Shell construction Facade Roof Tools & fastening technology	Interior fittings Windows Ilooring & construction Tools & fastening technology	BAU Outdoor facilities Facade Shell construction Roof Interior construction Flooring & construction Bathroom Door & gate Windows Occupational health & safety Tools & fastening	BAU Outdoor facilities Facade Shell construction Roof Interior construction Flooring & construction Bathroom Door & gate Windows Ccupational health & safety Tools & fastening
DATE]		technology	technology
AD 22.0	11.	ED 16.09. AD 23.09. PD 10.10.	AD 04.11.	AD 10.12.
FAIR ISSUE	Nordbau 09.0913.09 GaLaBau 15.0918.09	Arbeitsschutz aktuell 20.1022.10.		BAU 11.0115.01.27

TOPIC MATRIX

INDOOR

Floor ISSUE: 03, 05, 07, 08, 10, 11, 12/01

Window ISSUE: 03, 05, 07, 08, 10, 11, 12/01

Interior Design ISSUE: 03, 05, 07, 08, 10, 11, 12/01

Door & gates ISSUE: 03, 05, 07, 08, 10, 11, 12/01

Bathroom & heating ISSUE: 07, 08, 11, 12/01

OUTDOOR

Outdoor facilities ISSUE: 02, 04, 06, 08, 09, 11, 12/01

Roof ISSUE: 02, 04, 06, 08, 09, 11, 12/01

Facade ISSUE: 02, 04, 06, 08, 09, 11, 12/01

Shell construction ISSUE: 02, 04, 06, 08, 09, 11, 12/01

Scaffolding ISSUE: 08

GENERALLY

Safety at work ISSUE: 08, II, I2/01

Tools & equipment,

fastening technology ISSUE: 02, 03, 04, 05, 06, 07, 08, 09, 10, 11, 12/01

Insulation ISSUE: 06

POSSIBLE COMBINATIONS

Print combinations



complete edition:

25650



complete edition:

18000



complete edition:

34650

Online combinations





Reach of online edition (e-paper):

27400

Coverage portal visits:

53 400

Coverage Newsletter:

39300

Coverage Social Media (Facebook, Twitter, Instagram):

83310

Potential coverage 229060

boustoff



Reach of online edition (e-paper):

23900

Coverage portal visits:

33400

Coverage Newsletter:

26700

Coverage Social Media (Facebook, Twitter, Instagram):

14680

Potential coverage

116680

boustoff





Reach of online edition (e-paper):

36700

Coverage portal visits:

61800

Coverage Newsletter:

49800

Coverage Social Media (Facebook, Twitter, Instagram):

88380

Potential coverage

271330

TARGET GROUPS

baustoffPARTNER:

Complete building trade, fabricators, building materials trade, building materials industry, manufacturers

bauMAGAZIN:

Building construction and civil enigneering, road construction, demolition and recycling, extraction and processing, gardening and landscaping, scaffolding, special civil engineering and tunnel construction, ready-mix concrete, concrete block factories, system building factory, construction machinery, manufacturers and trade

bauSICHERHEIT:

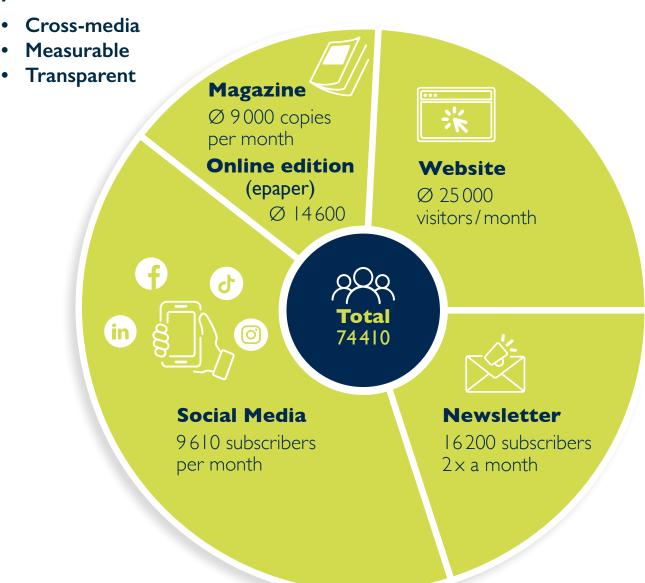
Professional builders and fabricators, building construction, civil engineering, scaffolding, road construction, gardening and landscaping, safety inspectors, specialists for safety at work, trade (wholesale, retail and technical trade), organisations, trade associations, educational institutions





360°-COMMUNICATION

We make you visible.





LINE



Short characteristic	18
Distribution/Data and facts	19
Homepage Banner	20
Newsline	21
Newsletter	22
Special Newsletter	23
Partner-package	24
Sponsored Content	26
Pricelist	27



SHORT CHARACTERISTIC

baustoff-partner.de is the new digital platform of the baustoffPARTNER, which informs about trends, novelties and developments in the construction industry, every month.

Innovative and highly professional — that is the claim the online portal baustoff-partner.de has. In order to live up to that claim, we always fulfil our readers wish to be up to date in the digital age by keeping them fully informed on a daily basis as well as taking their suggestions into account. In addition to the monthly print-

edition, baustoff-partner.de offers various complementary forms of online advertising. Thus, baustoff-partner.de maximizes and multiplies the effectiveness of online advertising by integrating a company's already existing marketing campaign into the marketing-mix.

The content of baustoff-partner.de focuses on the presentation of innovative trends, new products and developments in the construction industry and the building materials trade. Current news and trade fair reports round off the variety of topics.



WISSEN WAS 7ÄHLT

Audited circulation Precise basis for the advertising market

Web-address

baustoff-partner.de

Publisher

SBM Online GmbH Hermann-von-Barth-Str. 2 87435 Kempten



DISTRIBUTION / DATA AND FACTS

Competence

Detailed reporting, being up-to-date and rapid presentation of information – that are the main characteristics of baustoff-partner.de:

- Latest news about the construction trade and the construction industry
- Object and user reports
- Extensive listing of manufacturers
- Picture galleries, reports, interviews from fairs and events
- Newsletter (just under 16500 subscribers), published twice a month
- Facebook and Instagram –
 direct contact with users and fans

File formats banners: jpg, gif, png

Target groups

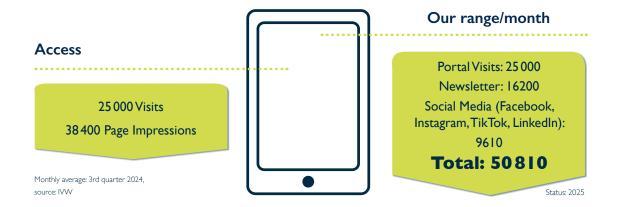
- Roof construction
- Facade construction
- Window construction
- · Gardening and landscaping
- Industrial & commercial construction
- Drywall construction
- Interior fittings
- Door construction
- Building trade
- Architects and planners

Delivery date

Please send your files at the latest five days before the start of the campaign.

Delivery address

Mauro Di Renzo mdr@sbm-verlag.de



HOMEPAGE BANNER

Advertorial

Placement: Top-News Price/week: je 380,– €

Exklusive-Superbanner

Size: 940 x 200 px

Placement: Directly under

the top news

Price/month: I 500,-€

3 Video-Box

Placement: corporate video, product video etc. (within up-to-date messages)

Price/month: 600,– €

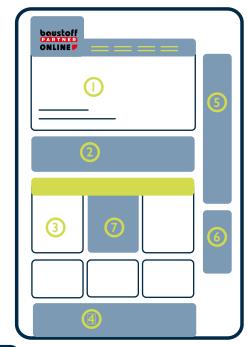
MOBILE VERSION

Additional visibility in the mobile version

Superbanner

Size: 940 x 200 px Placement: On the start page (rolling)

HOMEPAGE



4 Superbanner

Size: 940 x 200 px Placement: On the start page (rolling) Price/month: 990,– €

Skyscraper

Size: 160×600 px Placement: right sidebar on home page, topics &

newsline

Price/month: 750,– €

6 Half-Skyscraper

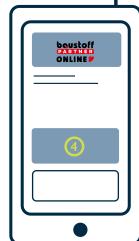
Size: 160 x 300 px Placement: right sidebar on home page, topics &

newsline

Price/month: 500,-€

7 Rectangle

Placement: On the start page (rolling)
Size: 288×400 px
Price/month: je 690,– €



NEWSLINE

Skyscraper

Size: 160 x 600 px

Placement: right sidebar on home page, topics & newsline Price/month: 750,-€

2 Half-Skyscraper

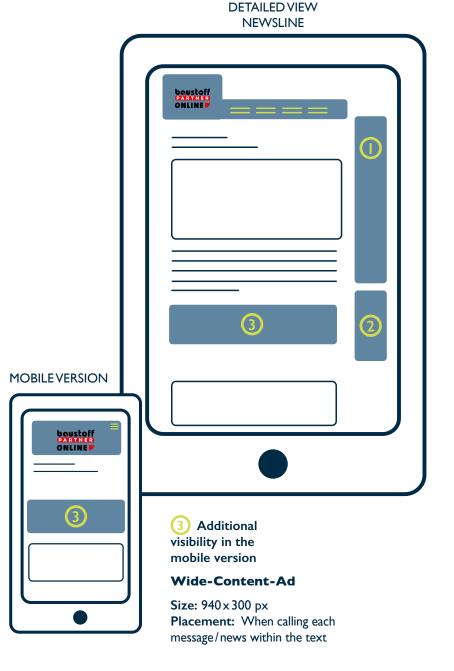
Size: 160 x 300 px

Placement: right sidebar on home page, topics & newsline Price/month: 500,-€

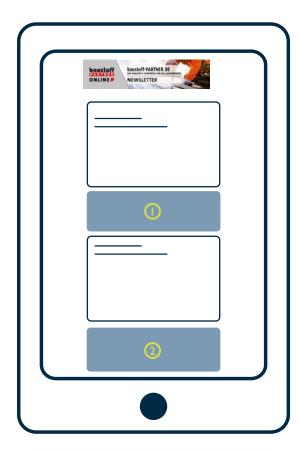
Wide-Content-Ad

Size: 940 x 300 px

Placement: after click of each message/news within the text, rotates with four companies
Price/month: 990,- €



NEWSLETTER



Advertorial

Size: 600 x 350 px

Price/newsletter: 990,- €

2 Advertisement

Size: 600 x 350 px

Price/Newsletter: 990,- €

Premium placement

First advertorial/First advertisement in the newsletter Price: I 190,— €

Publication dates 12. August (Tools) 14. January (DOMOTEX) 16. January 26. August 28. January 09. September (Outdoor facilities) II. February 14. September (GaLaBau) 23. February (Dach+Holz) 23. September 25. February (Roof) 11. March 14. October (Doors) 23. March (Fensterbau Frontale) 28. October 25. March (Window) II. November 08.April 25. November (BAU) 22.April (Shell construction) 06. May 09. December (BAU) 20. May (Floor) 23. December (BAU) 30. December (BAU) 03. June (Facade) 17. June 04. January (BAU) 05. January (BAU) 06. January (BAU) 01. July 07. January (BAU) 15. July (Interior construction) 08. January (BAU)

SPECIAL NEWSLETTER

Special newsletter

Dispatch to the entire baustoffPARTNER-online.de Newsletter-database (DSGVO-compliant).

Price: 3890,-€



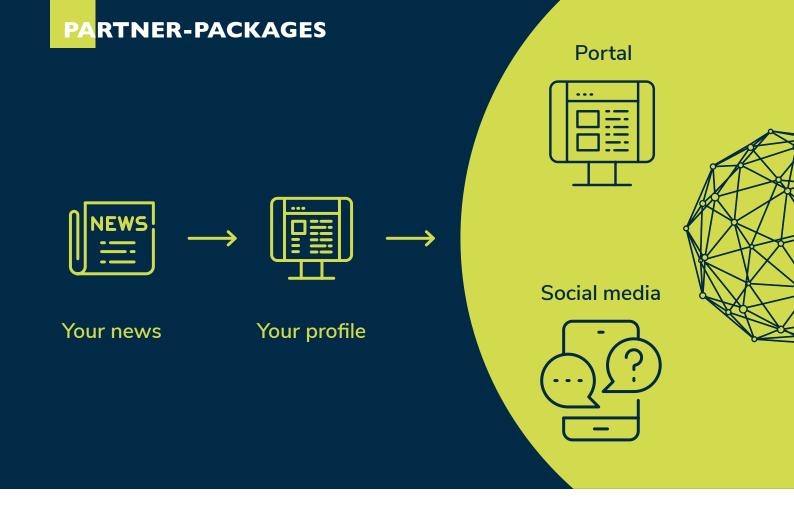
Topic specific special newsletter

Offers the possibility of corresponding selections (e.g. topic-specific, or also manufacturers, dealers, rental companies, up to a maximum of 2 500 e-mail addresses are included.

Price: I 500,– €

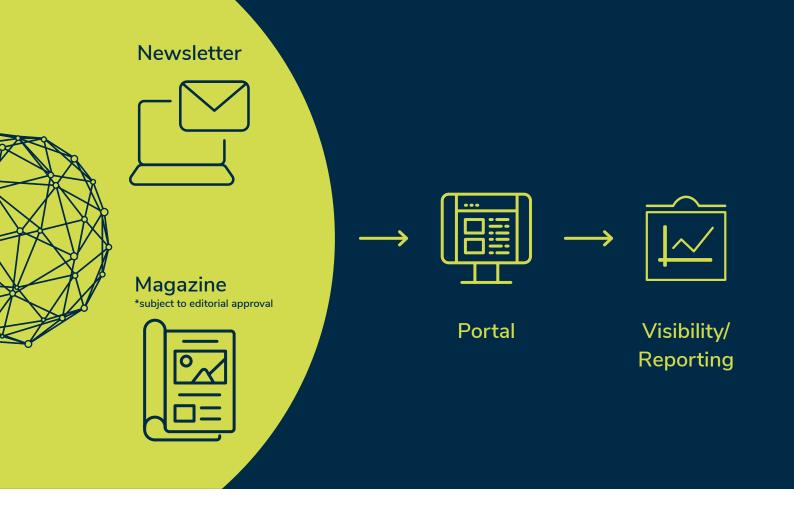
Any other key target group 250 ,- €





The Partner Package: Visibility across all channels

via our wide-reaching social media channels, newsletters and the baustoffPARTNER and our specialist portal, we make your company news available to an extremely large readership on a daily basis.



990,- €*

Partner-package

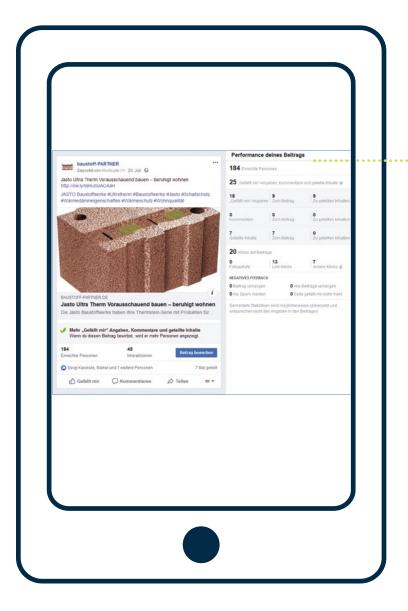
We publish your profile on

baustoff-partner.de with all the information which is important to you (e.g. contact details, locations, portfolio, videos, pictures, product leaflets, data sheets...)*. All articles and messages about your company, your association or your seminar offers, which will be published in the baustoffPARTNER will be archived and are avaiable to readers at any time. Our information flatrate* for you. Your profile on baustoff-partner.de is also linked to your website.

Duration period: one year from the booking date. All prices are net/net.

^{*} corresponding to our editorial guidelines.

SPONSORED CONTENT



199,–€

Sponsored Content

We publish your advertisement/news/ article or desired content on our social media (Facebook, LinkedIn, Instagram) including a link.

PRICELIST

Homepage	Size in pixel	Placement	Prices/month	Monthly online booking option
Superbanner	940×200	on the start page (rolling)	990,– €	13 units
Exklusive-Superbanner	940×200	directly under the top news	I 500,– €	I units
Skyscraper	160×600	right sidebar on home page, topics & newsline	750,– €	8 units
Half-Skyscraper	160×300	right sidebar on home page, topics & newsline	500,– €	8 units
Video-Box within up-to- date messages		corporate video, product video (within up-to-date messages)	600,– €	3 unit
Rectangle	288×400	on the start page (rolling)	490,– €	10 units (max. 20)
Advertorial = paid editorial article		Top-News (for customs without partner- package)	380,– €	7x/7 days
Newsline	Size in pixel	Placement	Prices/month	Monthly online booking option
Wide Content Ad	940×300	after click of each message/news within the text	990,– €	5 unit
Newsletter	Size in pixel	Placement	Prices	Booking possibility per newsletter
Advertisement	600×350	Advertisement in Newsletter	990,– €	5 units
Advertorial	600×350	Advertorial in Newsletter	990,– €	5 units
Premium placement	600×350/600×350	First Advertorial / First Advertisement in Newsletter	1190,–€	l unit

TARGETING & LEAD-TOOLS

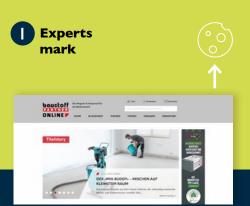
B2B-Display Advertising

Reach B2B users and decision-makers in the construction industry with attention-grabbing Display Advertising.





How does audience display targeting work?



Users gather information about the construction industry on baumagazinonline.de and receive a cookie that marks them as interested parties.





We will later recognize these users on other websites and display your advertising there in a targeted manner, across devices and without any wastage.







Interested parties click on your ad and go directly to your website or a special landing page.

Audience Display Targeting Costs

Campaign concept and creation of 8 different advertising banners which are displayed on the chosen websites of our premium network:

250.- €*

Cost for I 000 impressions (CPT):

36.- €*

Campaigns can be implemented individually according to budget requirements.

I 230,–€*

PACKAGE 30

- Campaign concept creation
- Ad design (up to 8 different graphics)
- 30000 Ad impressions
- Price Advantage of 100,-€

2310,–€*

PACKAGE 60

- Campaign concept creation
- Ad design (up to 8 different graphics)
- 60000 Ad impressions
- Price Advantage of 100,-€

3 340,– €*

PACKAGE 90

Campaign concept creation

21 ilhelmshavener Beitung

Landwirt WELT ONLINE

kicker cinema

- Ad design (up to 8 different graphics)
- 90000 Ad impressions
- Price Advantage of 150,-€

* All prices in € (Euro) plus valid VAT.

Auszug aus X stern.de unserem Premium-**Netzwerk** ısn



Wirtschafts

BUNTE

ELLE



FFH



MFREUNDE

finanztreff.de:



Aol.



wetteronline

gofeminin de Brigitte DERWESTEN RP ONLINE Eltern.de Gala

FinanzNachrichten.de







Süddeutsche Zeitung



















































MOTOR TALK de

Aol.





wissen.de









wetter.com)











Landwirt



WELT ONLINE







finanztreff.de:

Abendzeitung

nobile.de

FH

en& ken

ter.com)





Landwirt WELT ONLINE

kicker

TARGETING & LEAD-TOOLS

B2B Native Advertising

I. Text-Image-Advertisement



You can reach B2B users and decision-makers specifically on our Premium network with **editorial Text-Image Ads.** These adapt optically to the partner website and are linked to your website or landing-page. Currently only available in Germany

2. Text-Image + Advertorial





Text-Image-Advertisement

Advertorial

You can reach B2B users in our premium network with **editorial Text-Image ads**.

These adapt optically to the website environment and are linked to an **advertorial**, which is also displayed in the look and feel of the publishing website. This form of advertising has a **very high level of user acceptance** and is particularly suitable for the presentation of products that require explanation, such as in the B2B area.

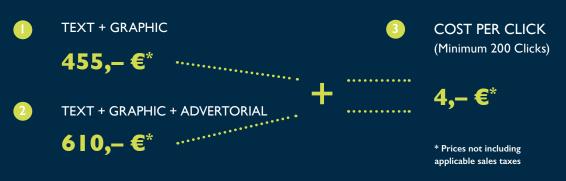
Reach your target audience with content advertising on over 100 newspaper websites worldwide:



NATIVE ADVERTORIALS

CPC (COST PER CLICK)

CREATION OF THE VARIOUS AD DESIGNS



TARGETING & LEAD-TOOLS

B2B Geotargeting

Reach B2B users and decision-makers in the **construction industry** according to geographical areas, within the **baustoffPARTNER**-portal as well as in our premium network, with attention-grabbing display advertising, e.g. in country, language, region. **PRICES** Relating to Country/Regions of choice.

NOTIZEN



NOTIZEN



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High advertising effect no matter if print or online with the... SPECIALISTS REGARDING CONSTRUCTION MEDIA

Three trade journals Three portals One trade

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