

## **EVERYTHING**AT ONE VIEW



## PRINT

Premium placements

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# 28 TARGETING & LEAD TOOLS



35 CONTACT



Memberships	IVW - Informationsgemeinschaft zur Feststellung der Verbreitung von	Volume/Year Mode of publishing Publishing house	I0th volume 2026 4×per year 4 issues SBM Verlag GmbH
Organ Management	Werbeträgern e.V – Andreas Kanat Markus Holl Joachim Plath	Postal address  Telephone  Internet	Hermann-von-Barth-Str. 2 87435 Kempten Germany +49 (0) 8 31/5 22 04-0 www.bausicherheit-online.de
Editorial department	Jessy von Berg Dan Windhorst	E-Mail	info@bausicherheit-online.de

Nicole Haubner Tobias Haslach

Advertisements scheduling

## EVERYTHING AT ONE VIEW

#### Subscription price

4 issues

24,00 € (dispatch and VAT Domestic:

included)

34,00 € (dispatch included) Abroad:

Retail Price: 6.50 €

(order at: www.bausicherheit-online.de/magazin/abo)

ISSN: 1610-3785

**Extend analysis** 2024/25 = 4 issues DIN A4, 210mm wide, 297mm high Magazine format 100,00% Total extend pages 268 Editorial part 229 pages 85,00% Advertisement part 39 15,00%

pages

including

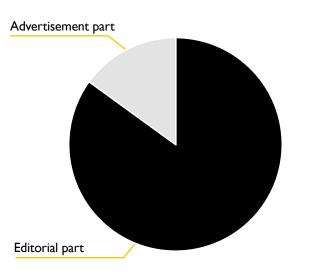
Special publication

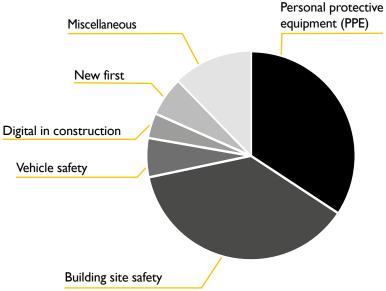
Insert units Content analysis of the editorial part

229 pages 2024/25 100.0% I. Personal protective equipment (PPE) 78 34,27% pages 2. Building site safety pages 37,41% 86 6,07% 3. Vehicle safety 14 pages 4. Digital in construction 9 3,88% pages 5. New first 6,12% 14 pages 6. Miscellaneous 12,24% 28 pages

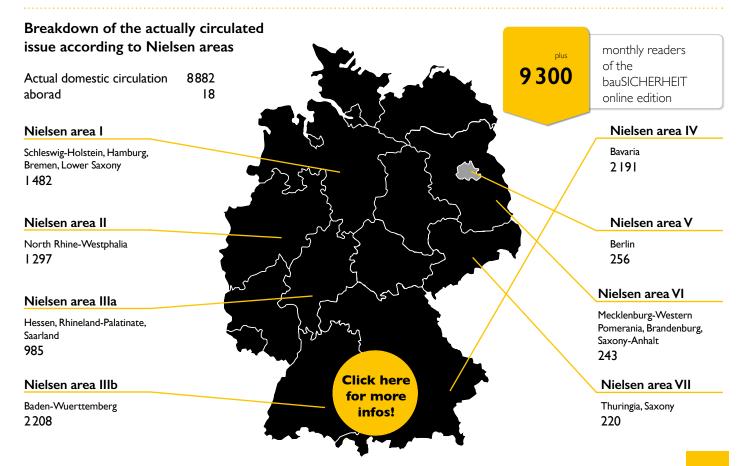
#### Miscellaneous contain:

Just a word, contents, imprint, at a glance, preview, worth reading, adviser, information technology, self-advertising

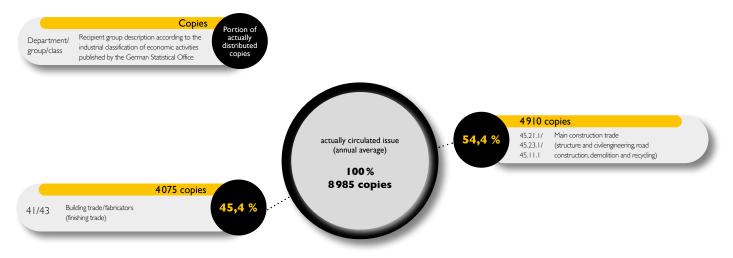




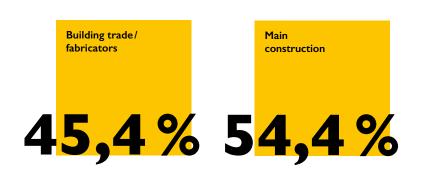
Editions analysis		Free copies			8793
Copies per issue quarterly average		Residual, archive and scampl	e copies		100
(Status 4rd quarter 2024 based on the AMF scheme)					
Print run	9000	Geographical circulation a	nalysis		
Actually circulated issue	8900	Economic area	Share of t	the actually	
thereof abroad	18		circulated	l issue	
Issue sold	12		%	copies	
thereof abroad	_	Domestic	99,8	8882	
thereof member pieces	_	Abroad	0,20	18	
- copies subscribed	12	Actually circulated issue	100,0	8900	
- other sales	_				
- single sale	_				



#### Industries/Economic sectors/Specialisations/Professional sectors



#### Recipient groups (changing monthly)



Statistical number of readers per company: 2,05 (reader analysis 2025)

The circle of recipients of the **bau SICHERHEIT** is made up of just under 60 000 readers from the processing building trade and the main building trade. The readership is made up of company executives.

**Click here** 

for more

Source: The evaluation is based on the in-house list of recipients and regular checks by the publishing house. The size of the business unit, education, age/gender and the size of the municipality have not been considered in the evaluation.





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## PREMIUM PLACEMENTS

#### Cover page, 4-color

200 mm wide x 180 mm high, plus 3 mm bleed

- + Cover story, maximum 2 pages editorial
- + I month presence as advertorial on the baumagazin-online homepage, without right of withdrawal/not discountable (for increased editions on request)

2nd cover page, 4-color

3rd cover page, 4-color 4250,-€

Der gefährlichste Job der Schweiz

**4th cover page / back cover, 4-color** 4900,–€



## SPECIAL ADVERTISING FORMS



#### **Inserts**

Loosely inserted

Price per thousand up to 25 g 240,-€ 20,-€

All other 5 g per tsd.

Partial insertion possible from 4 500 copies onwards with 10 % price surcharge

Format: Maximum 200 mm wide x 290 mm high

#### Bound inserts up to 170 g/m<sup>2</sup>

3 100,–€ I sheet (2-sided) 2 sheet (4-sided) 4900,-€

Bound inserts are discounted. Multi-sheet bound inserts must be delivered folded accordingly, but untrimmed..

#### **Other Special** Forms of Advertising

(e.g.: Banderole, Panorama Folding Page, Gate Folder etc.) Price on demand

Click here for more infos!

## **ADVERTISEMENT FORMATS**



## **ADVERTISING RATES**

Format	Advertisements in type area Dimensions in mm	bleed-off sizes Dimensions in mm*	Type area 4c	Bleed 4c
I/8 page	42,5 × 130 horizontal 90 × 65 vertical		490,– €	
Special format		210×48 vertical		640,– €
I/4 page	42,5×265 horizontal 90×130 horizontal 185×65 vertical	55×297 horizontal 102,5×146 horizontal 210×81 vertical	990,– €	I 090,– €
I/3 page	60×265 horizontal 185×90 vertical	72×297 horizontal 210×106 vertical	I 350,– €	I 490,– €
I/2 page	90×265 horizontal 185×130 vertical	102,5×297 horizontal 210×146 vertical	I 980,– €	2   80,– €
2/3 page	137,5×235 horizontal 185×175 vertical	150×251 horizontal 210×191 vertical	2 620,– €	2880,–€
3/4 page	137,5×265 horizontal 185×200 horizontal	150×297 horizontal 210×216 horizontal	2990,–€	3 290,– €
I/I page	185×265	210×297	3 600,– €	3 970,– €
2/I page	2×185×265	2×210×297	7200,–€	7940,– €

#### **Discounts**

In case of purchase within one insertion year (start with the appearance of the first advertisement):

Time scale:	Quantity scale:		
3 forms of advertising	5%	2 pages	5%
6 forms of advertising	10%	4 pages	10%
9 forms of advertising	15%	6 pages	15%
II forms of advertising	20%	8 pages	20%

#### Payment conditions

100 % net after receipt of invoice without deduction.

With payment via bank collection or in advance 2 % discount.

VAT no. DE 198 152 137

HypoVereinsbank Kempten Bank details Member of Unicredit

**IBAN** DE14733200736690417187

SWIFT (BIC) **HYVEDEMM428** 

Tax number 127/137/20036

<sup>\*</sup>All prices in € plus applicable statutory VAT rate. Prices b/w and 3c on request..

## **TOPIC PLAN**

#### 03 | MARCH

**TOP TOPIC:** 

**SAFETY IN HEIGHT** 

Editorial deadline 04.03. Advertising deadline 11.03. **Publication date** 28.03.

**Topics:** 1.2.3.4.5

TRADE FAIRS:

LogiMAT 24.03.-26.03.



ArbeitsSicherheit (Schweiz) 20.05.-21.05.



### **06 | JUNE**

**TOP TOPIC:** 

WORK **PROTECTION IN SUMMER** 

DIE **branchen** SPEZIALISTEN

Editorial deadline 03.06. Advertising deadline 10.06. **Publication date** 27.06. **Topics:** 

1.2.3.4.5

**TRADE FAIR:** 

Worksafe



#### **TOPICS IN EVERY ISSUE**

#### I. PERSONAL PROTECTION EQUIPMENT

#### **Personal protection** equipment (PPE)

Protective clothing Head protection, helmets Eye protection Hearing protection Hand protection, gloves Arm, leg and knee protection Breathing protection, respiratory equipment, dust masks Sun and heat protection Solo worker protection

#### **Personal fall protection**

Workwear Workwear, reflective clothing Safety boots Corporate Fashion Image Wear Textile services

#### 2. CONSTRUCTION **SITE SAFETY**

#### **Fall protection systems**

Ladders **Scaffoldings** Working platforms Safety nets Attachment points Personnel safety cranes Material and passenger elevators

#### **Equipment and** facility protection

Tool safety Construction site security, barriers Construction site fences Construction site surveillance Speed bumps Marking and labelling

#### 09 | SEPTEMBER

**TOP TOPIC:** 

CONSTRUCTION **SITE SAFETY** 

Editorial deadline 19.08. Advertising deadline 26.08. **Publication date** 12.09.

Topics:

1.2.3.4.5

**TRADE FAIRS:** 

GaLaBau 15.09.-18.09.

Arbeitsschutz Aktuell 20.10..-22.10..

444

#### 12 | DECEMBER

**TOP TOPIC:** 

**WORKWEAR** 

Topics: 1.2.3.4.5

**TRADE FAIR:** 

BAU II.0I.-I5.0I.27 **BAU** 

Editorial deadline 04.11. Advertising deadline 18.11. Publication date 05.12.

Danger signs Emergency lightning, Hand lamps Anti-vibration products Fire protection

#### **Dust protection**

Low-dust working Dust removal Dust removal machines Air cleaning

#### First aid, rescue

Eye bath, emergency shower Respirators, defibrillators Life-saving equipment Dressing material

Hazardous material storage/ **Explosion protection** 

#### 3. VEHICLE SAFETY

Transport safety Vehicle equipment Transport boxes, transport solutions Sling gear Protection ventilation Camera technology, all-around view Lighting technology

#### 4. INFORMATION **TECHNOLOGY**

**Apps** Software solutions Assistance systems

#### 5. FURTHER EDUCATION -**SAFETY AT WORK**

Trainings and seminars Further education Safety training Certification

## TOPIC MATRIX

#### **TOPICS IN EVERY ISSUE**

#### Personal protection equipment

## Personal protection equipment (PPE)

Protective clothing
Head protection, helmets
Eye protection
Hearing protection
Hand protection, gloves
Arm, leg and
knee protection
Breathing protection,
respiratory equipment,
dust masks
Sun and heat protection
Solo worker protection

#### Personal fall protection

Workwear
Workwear, reflective clothing
Safety boots
Corporate Fashion
Image Wear
Textile services

#### **Construction site safety**

#### **Fall protection systems**

Ladders
Scaffoldings
Working platforms
Safety nets
Attachment points
Personnel safety cranes
Material and passenger elevators

## **Equipment and facility protection**Tool safety

Construction site security, barriers
Construction site fences
Construction site surveillance
Speed bumps
Marking and labelling
Danger signs
Emergency lightning, Hand lamps
Anti-vibration products
Fire protection

#### **Dust protection**

Low-dust working Dust removal Dust removal machines Air cleaning

#### First aid, rescue

Eye bath, emergency shower Respirators, defibrillators Life-saving equipment Dressing material

#### Hazardous material storage/ Explosion protection

#### **Vehicle safety**

Transport safety
Vehicle equipment
Transport boxes, transport solutions
Sling gear
Protection ventilation
Camera technology, all-around view
Lighting technology

#### **Information technology**

Apps Software solutions Assistance systems

#### Further education – safety at work

Trainings and seminars Further education Safety training Certification

## **POSSIBLE COMBINATIONS**

#### Print combinations



complete edition:

25650



complete edition:

18000



complete edition:

34650

#### Online combinations





ONLINE

Reach of online edition (e-paper):

22 100

Coverage portal visits:

36800

Coverage Newsletter:

33600

Coverage Social Media (Facebook, Twitter, Instagram):

78770

Potential coverage 196 920

SIGHERHEIT



Reach of online edition (e-paper):

23 900

Coverage portal visits:

33 400

Coverage Newsletter:

26700

Coverage Social Media (Facebook, Twitter, Instagram):

14680

Potential coverage 116680

**BQU** SICHERHEIT





Reach of online edition (e-paper):

36700

Coverage portal visits:

61800

Coverage Newsletter:

49800

Coverage Social Media (Facebook, Twitter, Instagram):

88380

Potential coverage 27 | 330

## **TARGET GROUPS**

#### bauSICHERHEIT:

Professional builders and fabricators, building construction, civil engineering, scaffolding, road construction, gardening and landscaping, safety inspectors, specialists for safety at work, trade (wholesale, retail and technical trade), organisations, trade associations, educational institutions

#### bauMAGAZIN:

Building construction and civil enigneering, road construction, demolition and recycling, extraction and processing, gardening and landscaping, scaffolding, special civil engineering and tunnel construction, ready-mix concrete, concrete block factories, system building factory, construction machinery, manufacturers and trade

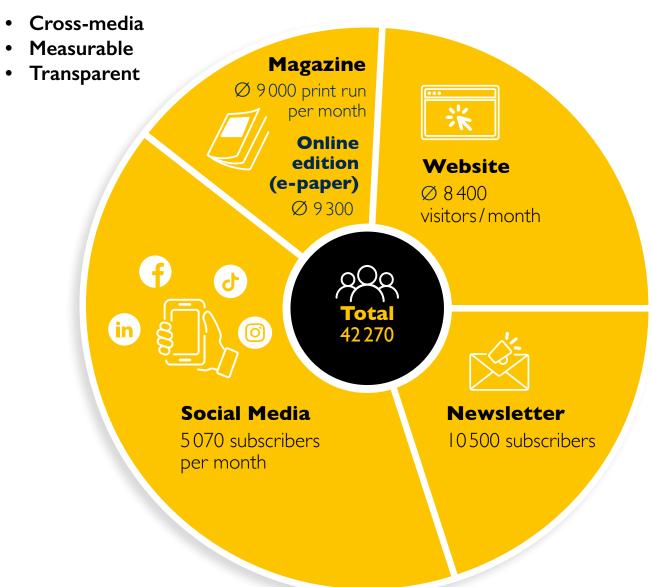
#### baustoffPARTNER:

Complete building trade, fabricators, building materials trade, building materials industry, manufacturers



## 360°-COMMUNICATION

## We make you visible.





# LINE



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## SHORT CHARACTERISTIC

#### Short characteristic

bausicherheit-online.de is the digital platform of bauSICHERHEIT, the trade magazine for more safety in construction. As a trade magazine, bauSICHERHEIT reports on all safety-relevant aspects specifically related to the construction site. In addition to the print publication, bausicherheit-online.de offers various supplementary forms of advertising.

Thus, we are able to maximize and multipliy the effectiveness of online advertising by integrating a company's already existing marketing campaign into the marketing-mix.

Our claim is to provide readers and customers with highly professional, innovative and up-to-date information in the digital age.

bausicherheit-online.de puts its focus on the latest trends and product innovations. The main topics are personal protective equipment (PPE), vehicle safety, fall protection systems, building site safety as well as information on new regulations, further training and insurance.

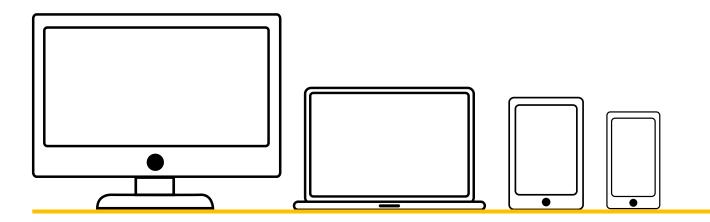
Detailed reports on important trade fairs and industry news from companies, associations and professional associations round off the Coverage.

#### Web-address

bausicherheit-online.de

#### **Publisher**

SBM Online GmbH Hermann-von-Barth-Str. 2 87435 Kempten



## **DISTRIBUTION / DATA AND FACTS**

#### Distribution/Data and facts

#### Competence

Detailed reporting, being up-to-date and rapid presentation of information – that are the main characteristics of bausicherheit-online.de.

- Latest news about all security relevant aspects especially about building sites
- User reports and coverages about operators
- Extensive listing of manufacturers
- Picture galleries, reports, interviews from fairs and events
- Newsletter (10500 subscribers) published monthly
- Facebook, Instagram and LinkedIn direct contact with users and fans

File formats banners: jpg, gif, png

#### Target groups

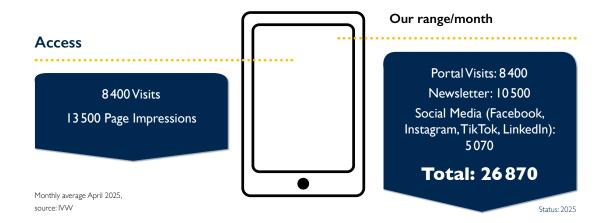
- Professional builders and fabricators
- · Building constructions, scaffolding, civil engineering
- Road construction
- Gardening and landscaping
- Safety inspectors
- Specialists for safety at work
- Trade (wholesale, retail and technical trade)
- Trade associations
- Educational institutions

#### Delivery date

Please send your files at the latest five days before the start of the campaign.

#### **Delivery address**

Mauro Di Renzo mdr@sbm-verlag.de



## **HOMEPAGE BANNER**

## Advertorial

Placement: Top-News Price/week: 450.-€

## **Exklusive-Superbanner**

Size: 940 x 200 px

Placement: Directly under the top news

Price/month: 850,-€

#### Video-Box

Placement: corporate video, product video etc.

(within up-to-date messages) Price/month: 300.- €

**MOBILE VERSION** 

Additional visibility in the mobile version

#### Superbanner

**Size:** 940 x 200 px Placement: On the start

page (rolling)

**HOMEPAGE** 

DOU



Size: 940 x 200 px Placement: On the start page (rolling) Price/month: 650,-€

## Skyscraper

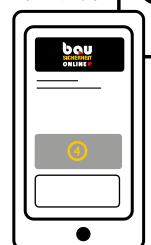
Size: 160 x 600 px Placement: right sidebar on the homepage + newsline + topic page Price/month: 600.- €

## Half-Skyscraper

Size: 160 x 300 px Placement: right sidebar on the homepage + newsline + topic page Price/month: 400.– €

## Rectangle

start page (rolling) Size: 288 x 400 px Price/month: je 300,– €



## **NEWSLINE**

## Skyscraper

Size: 160 x 600 px Placement: right sidebar on the homepage + newsline + topic page Price/month: 600,-€

## Half-Skyscraper

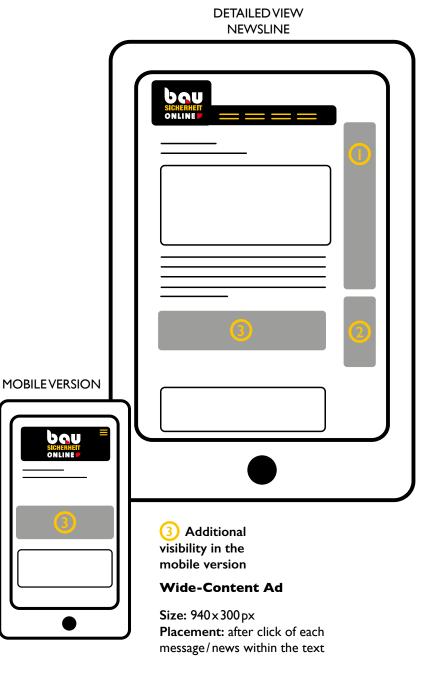
**Size:** 160 x 300 px Placement: right sidebar on the homepage + newsline + topic page Price/month: 400,– €

### Wide-Content-Ad

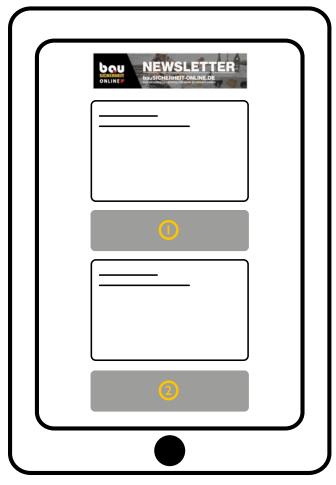
Size: 940 x 200 px

Placement: after click of each message/news within the text

Price/month: 650,-€



## **NE**WSLETTER



## Advertorial

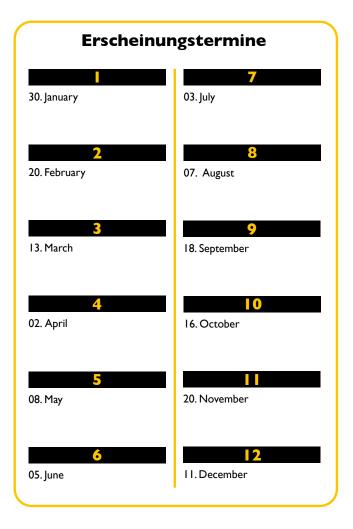
Size: 600 x 300 px Price/newsletter: 590,- € (Text 400 characters including spaces + 1 image)

## 2 Advertisement

Size: 600 x 350 px Price / newsletter: 590,– €

#### **Premium placement**

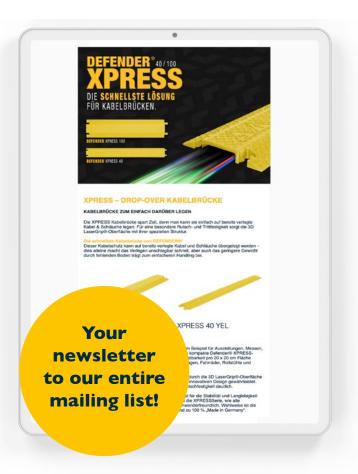
First advertorial / First advertisement in the newsletter Price: 790,—  $\in$ 



## SPECIAL NEWSLETTER

#### Special newsletter

Dispatch to the entire bausicherheit-online.de Newsletter-database (DSGVO-compliant). Price: 3 890,— €



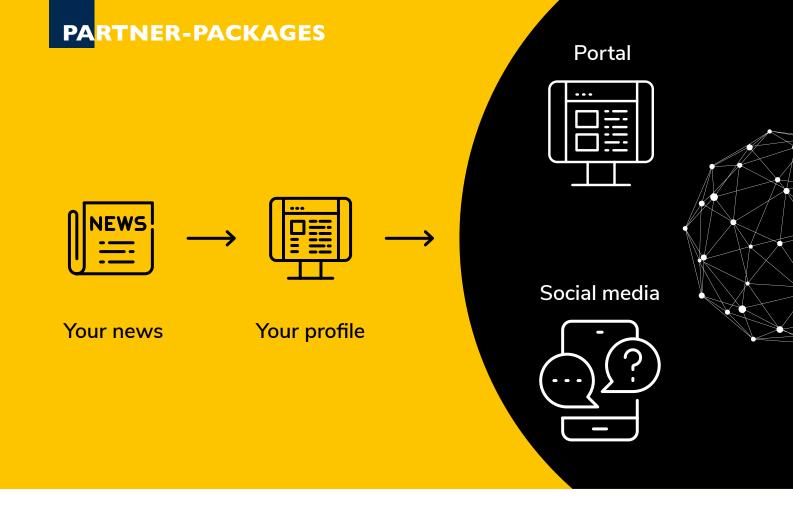
#### Topic specific special newsletter

Offers the possibility of corresponding selections (e.g. topic-specific, or also manufacturers, dealers, rental companies, up to a maximum of 2 500 e-mail addresses are included.

Price: I 790,- €

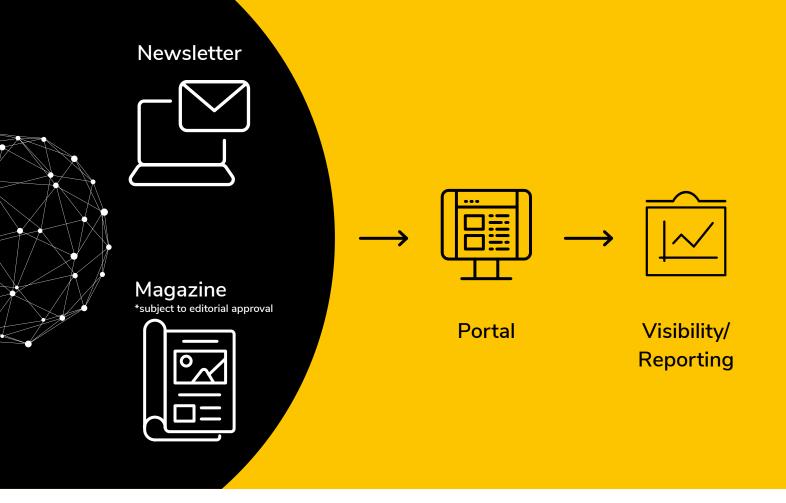
Any other key target group 250 ,- €





# The Partner Package: Visibility across all channels

via our wide-reaching social media channels, newsletters and the bauSICHERHEIT and our specialist portal, we make your company news available to an extremely large readership on a daily basis.



690,- €\*

#### Partner-package

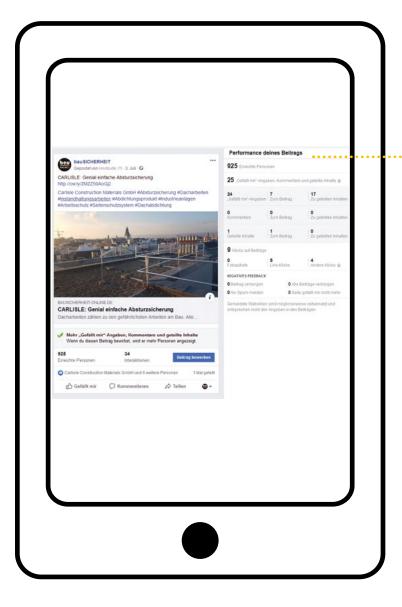
We publish your profile on

bausicherheit-online.de with all the information which is important to you (e.g. contact details, locations, portfolio, videos, pictures, product leaflets, data sheets...)\*. All articels and messages about your company, your association or your seminar offers, which will be published in the bauSICHERHEIT will also be published on bausicherheit-online.de, will be archived and are avaiable to readers at any time. Your profile on bausicherheit-online.de is also linked to your website.

Duration period: one year from the booking date. All prices are net/net.

<sup>\*</sup> corresponding to our editorial guidelines.

### SPONSORED CONTENT



## 199,–€

#### **Sponsored Content**

We publish your advertisement/ news/article or desired content on our social media (Facebook, LinkedIn, Instagram) including a link.

## **PR**ICELIST

Homepage	Size in pixel	Placement	Prices/month	Monthly online booking option
Superbanner	940×200	on the start page (rolling)	650,– €	13 units
Exklusive-Superbanner	940×200	directly under the top news	850,– €	l unit
Skyscraper	160×600	right sidebar on homepage, topic page & newsline	600,– €	8 units
Half-Skyscraper	160×300	right sidebar on homepage, topic page & newsline	400,– €	8 units
Video-Box within up-to- date messages		corporate video, product video (within up-to-date messages)	300,– €	3 units
Rectangle	288×400	on the start page (rolling)	300,– €	10 units (max. 20)
Advertorial = paid editorial article		Top-News (for customs without partner-package)	450,– €	7×/7 days
Newsline	Size in pixel	Placement	Prices/month	Monthly online booking option
Wide Content Ad	940×300	after click of each message/news within the text	650,– €	5 unit
Newsletter	Size in pixel	Placement	Prices	Booking possibility per newsletter
Advertisement	600×350	Advertisement in Newsletter	590,– €	5 units
Advertorial	600×350	Advertorial in Newsletter	590,– €	5 units
Premium placement	600×350/600×350	First Advertorial / First Advertisement in Newsletter	790,– €	l unit

The general Terms and conditions for the trade journal bauMAGAZIN and the trade portal bausicherheit-online.de can be found at www.bausicherheit-online.de/agb.

## **TARGETING & LEAD-TOOLS**

## **B2B-Display Advertising**

Reach B2B users and decision-makers in the construction industry with attention-grabbing Display Advertising.





## How does audience display targeting work?







Users gather information about the construction industry on baumagazinonline.de and receive a cookie that marks them as interested parties. Recognize and address



We will later recognize these users on other websites and display your advertising there in a targeted manner, across devices and without any wastage.







Interested parties click on your ad and go directly to your website or a special landing page.

## Audience Display Targeting Costs

Campaign concept and creation of 8 different advertising banners which are displayed on the chosen websites of our premium network:

250.- €\*

Cost for I 000 impressions (CPT):

36.- €\*

Campaigns can be implemented individually according to budget requirements.

## I 230,–€\*

#### PACKAGE 30

- Campaign concept creation
- Ad design (up to 8 different graphics)
- 30000 Ad impressions
- Price Advantage of 100,-€

## **2310,**–€\*

#### PACKAGE 60

- Campaign concept creation
- Ad design (up to 8 different graphics)
- 60000 Ad impressions
- Price Advantage of 100,– €

## 3 340,– €\*

#### PACKAGE 90

- Campaign concept creation
- Ad design (up to 8 different graphics))
- 90000 Ad impressions
- Price Advantage of I50,-€

\* All prices in € (Euro) plus valid VAT.

Auszug aus ONLINE Stern.de unserem ne Zeitung Premiumelsblatt Netzwerk elt mobile.de







Wirtschafts



FFH



**ITT**FREUNDE









Landwirt



















**MFREUNDE** 











wissen.de

Landwirt

ING



kicker cinema

WELT ONLINE









wetter.com)







FinanzNachrichten.de



RP ONLINE Effern.de Gala

213ilhelmshavener Beitung









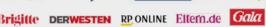


wetter.com



































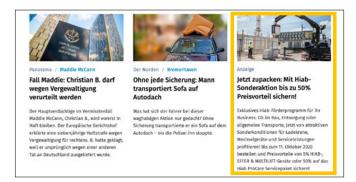




## **TARGETING & LEAD-TOOLS**

## **B2B Native Advertising**

#### I. Text-Image-Advertisement



You can reach B2B users and decision-makers specifically on our Premium network with **editorial Text-Image Ads.** These adapt optically to the partner website and are linked to your website or landing-page. Currently only available in Germany

#### 2. Text-Image + Advertorial





Text-Image-Advertisement

Advertorial

You can reach B2B users in our premium network with **editorial Text-Image ads**.

These adapt optically to the website environment and are linked to an **advertorial**, which is also displayed in the look and feel of the publishing website. This form of advertising has a **very high level of user acceptance** and is particularly suitable for the presentation of products that require explanation, such as in the B2B area.

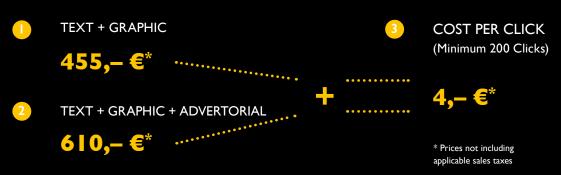
# Reach your target audience with content advertising on over 100 newspaper websites worldwide:



## NATIVE ADVERTORIALS

## CPC (COST PER CLICK)

## CREATION OF THE VARIOUS AD DESIGNS



## **TARGETING & LEAD-TOOLS**

## **B2B** Geotargeting

Reach B2B users and decision-makers in the **construction industry** according to geographical areas, within the bauSICHERHEIT-portal as well as in our premium network, with attention-grabbing display advertising, e.g. in country, language, region. **PRICES** Relating to Country/Regions of choice.

## NOTIZEN



## NOTIZEN



## **CONTACT**



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Imelda Weidhaas +49 (0) 831 / 522 04-24 weidhaas@sbm-verlag.de

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Three trade journals Three portals One trade

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